

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BRUSSELS

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E.O. 11652: N/A

TAGS: EINV, BE, EEC

SUBJECT: COMMERCE STUDY ON FOREIGN DIRECT INVESTMENT:
BERGER-NEUMANN VISIT

REF: BRUSSELS 11160, BRUSSELS 10840

1. APPRECIATE EMBASSY EFFORT TO ARRANGE PROGRAM. PARTICULARLY INTERESTED IN BOAS INTERVIEW. IN VIEW OF BREADTH OF HIS EXPERIENCE TRUST SCHEDULE WILL PERMIT EXTENDED DISCUSSION WITH HIM.

2. ROBERT T. COLE, WASHINGTON ATTORNEY AND FORMER TREASURY OFFICIAL, ALSO SUGGESTS MEETINGS WITH

--- JEAN-PIERRE DE BANDT
--- DE BANDT, VAN GERVEN & LAGAE
--- 47 RUE DUCALE
--- BRUSSELS.

DE BANDT ADVISED COLE OF WILLINGNESS TO MEET BERGER AND NEUMANN.

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3 RE. LIEGE PLANS: EMBASSY ADVISED THAT PROVINCIAL

INCENTIVES RELATIVELY MINOR ASPECT OF INVESTIGATION.
SHOULD NOT PREEMPT TIME FROM POSSIBLY HIGHER PRIORITY
DISCUSSIONS WITH BROAD-GAUGED BANKERS, ATTORNEYS,
BUSINESSMEN, ACADEMICS.

4. RE. INDIVIDUAL U.S. COMPANY OFFICERS: HOPE INTERVIEWS
WILL BE SCHEDULED WITH PARTIES HAVING INSIGHTS BEYOND OWN
COMPANY EXPERIENCE. ALSO SEEK EMBASSY JUDGMENT RE.
ADVISABILITY OF DISCUSSION WITH CHAMBER OF COMMERCE
OFFICIALS.

5. PLEASE RESERVE TWO SINGLES WITH BATH FOUR NIGHTS,
JANUARY 17 THROUGH TUESDAY, JANUARY 20, IN MEDIUM-PRICED
HOTEL NEAR EMBASSY. KISSINGER

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